



## Construction & Real Estate

The construction industry has unique challenges...profit margins, workforce shortages, cash flows and available work all can have a substantial impact on your company's bottom line. Further, as industry regulations become more severe, the cost of compliance will continue to grow.

HW&Co. specialists hold the highest industry credentials attainable, CCIFP, (Certified Construction Industry Financial Professionals). This credential is the only standard that demonstrates a financial manager truly understands the construction business. This allows us to deliver cutting-edge services in accounting, consulting and tax planning – all critical to the construction and real estate industry.

### What We Do:

- Accounting & Assurance
- Tax Planning & Strategy
- Consulting

### Who We Serve:

- General Contractors
- Specialty Contractors
- Architects
- Developers
- Builders

### Affiliations:



## Our expertise sets us apart.

HW&Co. professionals are industry experts. We regularly guide our clients through the process of obtaining bonds including bid, performance and payment bonds. Furthermore, we assist in the preparation and presentation of financial information in a manner preferred by sureties and bonding companies.

In addition, HW&Co. has vast experience with industry-specific software. By providing specialized services, we meet the unique needs of the construction & real estate industries and help you get control of your business, your money and your life.

## We believe in the power of conversation. Let's talk.

**877.FOR.HWCO**

[www.hwco.cpa](http://www.hwco.cpa)



**John Forbes, CPA,  
CFFIP**  
Principal

[john.forbes@hwco.cpa](mailto:john.forbes@hwco.cpa)



**Cheryl Lanese, CPA,  
CFFIP**  
Principal

[cheryl.lanese@hwco.cpa](mailto:cheryl.lanese@hwco.cpa)



Accounting  
& Assurance



Tax Planning  
& Strategies



Consulting